

DAVID AGATHA ONYINYECHI

Westwood Estate, Badore, Lekki/Ajah | 08165516288 | agathadavidonyinyechi8632@gmail.com

A graduate of French from Imo State University with experience in Sales, Marketing, Administration and Management. Proven skills in providing appropriate instructions to the students to help them attain competency in the French language, developing new sales leads, ensuring consistent achievement of sales targets, establishing and growing sales in new geographical territories, creating business strategies and organizing promotional activities to raise awareness for company products. Looking to contribute towards organizational goals by utilizing acquired knowledge in French and other languages to boost customer acquisition levels and profitability.

EDUCATION

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| B.A in French <i>Imo State University, Owerri</i> | 2017 |
| W.A.S.S.C.E <i>St. Francis College, Zonkwa, Kaduna State</i> | 2010 |

TRAINING

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| Institut De Langues, Cotonou lescoursinstensifs de francais | 2014 |
| Armstrong Institut des sciences et du Management, (cours de niveauintermediare defrancais et de la traduction (Anglais/francias) Togo | 2016 |
| DELF B2 Village du Benin Togo | 2016 |
| One Year Course Abroad in Village Du Benin Togo | 2016 |
| Institute of human resources and strategic management Chinese/Confucius institute unilag | 2018 |
| 2019 | |

SPOKEN LANGUAGES

- English – fluent level
- French – fluent level
- German – beginner’s level
- Chinese – beginner’s level
- Hausa – fluent level
- Igbo – fluent level

EXPERIENCE

METHODIST HIGH SCHOOL, Owerri Imo State

2018 Subject Teacher (French)

- Promoted high standards of behavior and encouraged a positive, proactive approach to studying and built productive relationships with students.
- Assigned homework appropriate to student’s ability and assessed student’s work accurately and regularly, provided thoughtful and meaningful feedback.

GLORIOUS CHILD INTERNATIONAL PRIMARY/SECONDARY SCHOOL, Owerri

2017 -

2018 *Subject Teacher (French)*

- Planned and prepared well-structured, clearly presented lessons appropriate to the abilities of all students and the syllabus being taught.
- Ensured the classroom was a stimulating environment which facilitated learning, generated enthusiasm for the subject being taught and inspired all students to work to their potential
- Liaised with the Head of Department and Learning Support Department for students who had special educational needs.

GUINNESS NIGERIA PLC

2013 - 2014

Sales and Marketing, Owerri, Imo State

- Analyzed and created plans which engaged the target market, analyzed competition, created plans for engagement and made product appeal to the target market.
 - Analyzed every territory account, established inventory, distribution, shelf, display and identified targets and sales volume goals for every supplier represented.
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- Evaluated opportunities or threats and strengths or weaknesses which had impact on company business growth.
 - Developed new sales materials and maintained these materials over time, as well as maintained their knowledge on all current products and services.
 - Prepared reports analyzed sales statistics and handled administrative duties; made travel plans, filing and helped oversee expense accounts.

VICTORY SUPERMARKET

2012 *Sales Representative Primary*

- Presented, promoted and sold products/services, provided solid arguments to existing and prospective customers, performed cost-benefit and needs analysis of existing/potential customers and met their needs
- Supplied management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.
- Resolved customer complaints and investigated problems; developed solutions; prepared reports; made recommendations to management.

PAL PENSIONS

2018

Customer Service Officer

- Answer numerous calls in a high-volume call center environment. Resolve customer complaints and ensure calls are handled in a professional and prompt manner.
- Contributed to company's highest quarterly customer satisfaction rate of 92 percent. Consistently earned an "above average" or "excellent" on call quality evaluations.
- Train and assist entry-level customer service officers by helping them improve listening skills, communication, and multitasking abilities.

SKILLS

- Ability to work with little or no supervision
- Ability to work under pressure
- Excellent Written and Verbal Communication skills
- Good Interpersonal skills

- Team and Time Management skills

INTERESTS

- Customer care representative
- Language tutor/teacher (French)
- Marketing and distribution
- Call agent

REFERENCE

Prof. I.F. Ireka

Professor, Department of French,
Imo State University, Owerri.